

Affiliate/Partnership Manager (Remote)

Are you looking for a career that makes an impact?

Do you want to work for an up-and-coming tech company?

Are you an intrinsically motivated individual with a passion to solve complex problems?

Do you like working in a fast paced environment?

How about working with an all remote team?

If you answered yes to all these then you might be a great fit for Viral Launch!

Viral Launch is actively searching for an **Affiliate/Partnership Manager**. Viral Launch is the go-to software and services platform helping brands source, launch, and dominate on the Amazon marketplace. Our continuing mission is to equip those entrepreneurs with the insight, tools, and partnerships needed for lasting success. At Viral Launch we strive to help build and establish our clients' brands as the most successful and powerful brands on Amazon through data-driven decisions and sophisticated and scalable execution.

The Affiliate/Partnership Manager position is a full-time, remote position, person needs to be based in the US.

About Us

Viral Launch delivers an industry leading suite of tools that help entrepreneurs become successful in the Amazon space. We cater to anyone from beginners to experienced 1M+ sellers.

Viral Launch is a SaaS company wholly-owned by Worldeye Technologies, Inc. with headquarters in Reston, VA.

What You'll Do

We are looking for an Affiliate/Partnership Manager to take over and rebuild our existing Viral Launch program. This role has complete ownership of the affiliate and partnership program. From top to bottom, you pick the tool we use, you build the relationships, you drive the success.

Your primary focus will be on identifying, establishing, and nurturing relationships with key affiliates to expand our network and drive growth. This position is perfect for proactive individuals who enjoy developing professional relationships, who are organized and who excel in creative thinking and developing strategies to enhance our affiliate program.

The main requirement is previous experience and success in an affiliate/partnership role. This can not be your first experience in this space.

Other Tasks:

- Lead Management
- Prospect Identification
- Strategic Collaboration
- Affiliate Performance Enhancement
- Social Media Outreach
- Technical Insights & Strategy
- Outbound Engagement

What You Offer

We have certain requirements that you must meet to qualify for this position:

- Previous experience in an affiliate/partnership role
- Deep relationships within the Amazon marketplace
- Ability to negotiate partnerships
- Self starter/independent/works well with a team
- Keep track of billing and payments
- Budget tracking for special one off campaigns
- A creative mind that can shape the future of a once flourishing program
- A willingness to help other departments as needed
- Track, understand and improve on affiliate performance data
- Enjoys a nimble environment and owning their piece of the marketing puzzle

What We Offer

We offer a highly competitive salary package, Health insurance (Medical, Dental, Vision) Unlimited PTO (that we actually want you to use!), Paid Holidays, 401k with company match, Training/Education, remote options available and a distributed workforce.

Viral Launch is committed to fair and equitable compensation practices.

As required by C.R.S.

8-5-201(2): (Colorado only) The minimum pay for this role is Base: \$40-\$90 an hour. Actual compensation packages are based on a wide array of factors unique to each candidate, including but not limited to skill set, years & depth of experience, certifications and specific office location. This may differ in other locations due to cost of labor considerations. The total compensation package for this position may also include annual performance bonus, stock and benefits.

Additional Information

Equal Opportunity Statement

Viral Launch is committed to diversity in its workforce and is proud to be an equal opportunity employer. Viral Launch considers qualified applicants without regard to race, color, religion, creed, gender, national origin, age, disability, veteran status, marital status, pregnancy, sex, gender expression or identity, sexual orientation, citizenship, or any other legally protected class.

Viral Launch is an Affirmative Action and Equal Opportunity Employer. Viral Launch is committed to offering an inclusive and accessible experience for all job seekers, including individuals with disabilities. Our goal is to foster an inclusive and accessible workplace where everyone has the opportunity to be successful.

Accommodations

If you require assistance due to a disability applying for open positions please email service@Viral-Launch.com.

We are not able to engage with recruiting firms for this position. All applicants must apply directly.